# Aqua Bounty Technologies, Inc. ("Aqua Bounty" or "the Company")

Preliminary Results Statement for the Year Ended 31 December 2006

Aqua Bounty Technologies, Inc. (AIM: ABTX), a biotechnology company focused on enhancing productivity in the aquaculture market, is pleased to announce its preliminary results for the year ended 31 December 2006.

#### Highlights

- Successful admission to trading on AIM in March 2006 raising gross proceeds of approximately US\$32.5 million (GBP18.8 million)
- Loss for the year of US\$8.1 m (US\$7.5 m 2005) being slightly behind Directors' expectations with net cash used in operations for the year being US\$5.6m (US\$1.9 m 2005)
- Revenue for the year of US\$0.6 m (US\$1.3 m 2005)
- US\$23.3 m in cash and marketable securities held by the Company at 31 December 2006 (US\$ 0.2 m 2005).
- Regulatory approval for commercial use of Shrimp IMS secured in Ecuador and applications filed or in preparation in every major shrimp producing country in the world
- Established new partnerships with Vimifos (the largest feed producer in Mexico), and Expalsa (the largest in Ecuador), and are working closely with Grupo Calesa in Panama
- Recruited an additional six people to sales team substantially increasing the Company's ability to establish field trials of Shrimp IMS in target countries
- Development of a second-generation product form of Shrimp IMS which is easier to administer than the original and simplifies adoption by hatcheries in collaboration with leading shrimp producers. The product is being tested in Panama, Mexico and Indonesia and initial reports are encouraging
- As the regulatory hurdles are overcome and the distribution network is built the Company expects sales to grow strongly.

Elliot Entis, Chief Executive Officer of Aqua Bounty Technologies, stated "I am pleased with the progress that we have made in strengthening our network and capabilities. With the right distribution channels in place, I am confident that our products will perform in the market during the coming year".

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Chairman's and Chief Executive's Statement

This is the first annual report of Aqua Bounty Technologies since the Company was admitted to the AIM in March 2006. It covers the twelve months to December 2006. The proceeds of the public offering were approximately US\$32.5 million, and the offering costs incurred in the year were US\$3.5 m. The amount remaining as of December 31, 2006 is US\$23.3 m in cash and marketable securities.

We report that the loss for the year of US\$8.1 m was slightly behind Directors' expectations and the net cash used in operations for the year was contained to US\$5.6m. A major non-cash item was stock based compensation of US\$2.4m. However, the development of revenues fell significantly short of our targets. The major obstacles to increasing revenues from our initial product, Shrimp IMS, in the target countries in South America and Asia have been unpredictability in the regulatory approval process and the time required to undertake numerous field trials required both for regulatory purposes and for the establishment of commercial relationships with distributors.

#### **PRIORITIES**

The priorities during the year have been to establish a sales team and distribution structure, to demonstrate the effectiveness of the immuno-stimulant Shrimp IMS in selected markets, secure the required regulatory approvals and finally to bring the next products, the viral blocker VPX and AquAdvantage salmon, to market. Six people have been recruited to the sales team and this has substantially increased our ability to establish field trials of Shrimp IMS in target countries, ensure that they are carried out effectively and provide technical assistance to both shrimp farmers and feed mills, our primary customers. Progress has also been made in establishing partners in Mexico, Ecuador and Panama for the distribution of our products. Vimifos (the largest

feed producer in Mexico)and Expalsa (the largest in Ecuador) were newly added, complementing our existing relationship with Malta Cleyton in Mexico, and each is anticipating significant demand for IMS this shrimp season. Field trials and sales activity are also underway in Panama in cooperation with Grupo Calesa, that country's market leader in shrimp production, feed manufacturing, larval sales, and shrimp technology.

#### PRODUCT DEVELOPMENT AND MARKETING

#### **IMS**

The majority of field trials concluded over the past year have shown positive results. There are currently 15 field trials under way in five countries: Mexico, Ecuador, Panama, Peru, and Indonesia. Field trials are expected to begin shortly in China, as well as a laboratory trial in Thailand with a native species (p. monodon), which, if successful, will enable us to expand our addressable market in Asia. Other trials completed by three independent laboratories have confirmed responses to IMS, which, if repeated in the field, would be highly profitable for the producer.

#### **IMS Emulsion**

In collaboration with leading shrimp producers, a second-generation product form of Shrimp IMS is in development. IMS Emulsion, containing a blend of oils, attractants and stabilizers along with the active protein is easier to administer than the original and simplifies adoption by hatcheries. It is being tested in Panama, Mexico and Indonesia and initial reports are encouraging.

#### AquAdvantage<sup>TM</sup> Viral Blocker (VPX)

VPX, the Company's working name for its potent blocker of the White Spot Virus, has been demonstrated in the laboratory to be highly effective in limiting mortalities from the disease in shrimp. This virus is the single greatest cause of mortality in farm-raised shrimp worldwide. At our laboratory in San Diego, we have strengthened the product development team and made significant progress in production scale up. Further trials are required to determine optimal concentration and methods of incorporation in feed before proceeding to field trials with customers which we anticipate to occur in 2008.

#### AquAdvantage Salmon

The AquAdvantage breeding programme is focused on crossbreeding the best farmed varieties of Atlantic salmon with our AquAdvantage fish. Growth trials continue to confirm the superiority of AquAdvantage salmon over any farm-raised salmon currently used for commercial production.

## Diagnostic Kits, Vaccines and Other Products.

The Company has introduced its SybrShrimp diagnostic kits into South America and Vietnam and has developed a vaccine to prevent Rickettsia in salmon, which is now undergoing registration in Chile. While neither of these products is expected to be a major revenue generator, they will help build positive recognition for the Company in the industry.

#### REGULATORY APPROVALS

Regulatory approval for commercial use of Shrimp IMS has been secured in Mexico and Ecuador. Under the leadership of Dr Ron Stotish who joined the Company in April, applications have been filed or are in preparation in every major shrimp producing country in the world.

In the case of AquAdvantage Salmon the objective of our current regulatory submissions is to obtain approval for salmon grown outside the country to be allowed entry into the U.S. as food, under the "Import Tolerance" provisions. While the Company cannot predict the timing of the process, to date there have been no indications that the FDA has any substantive concerns associated with the health or safety of AquAdvantage salmon.

#### **OUTLOOK**

The Company is in a strong financial position with cash reserves that will finance its activities for several years. We are confident in the efficacy and commercial viability of the lead products, Shrimp IMS and VPX, the White Spot Virus blocker. The indications are that these products perform effectively and are capable of yielding a significant economic benefit for the customer. As the regulatory hurdles are overcome and the distribution network is built we expect sales to grow strongly. In the case of the AquAdvantage brood stock lines once regulatory approval is obtained, it has the potential to make a substantial contribution.

Richard Clothier Chairman **Elliot Entis Chief Executive Officer** 

# CONSOLIDATED FINANCIAL STATEMENTS

Aqua Bounty Technologies, Inc. Years ended December 31, 2006 and 2005 (expressed in US dollars, unless otherwise stated)

# Aqua Bounty Technologies, Inc.

# Consolidated Financial Statements

Years ended December 31, 2006 and 2005

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# Aqua Bounty Technologies, Inc. Consolidated Balance Sheets

	December 31		
	2006	2005	
Assets (Note 12)			
Current assets:			
Cash and cash equivalents	\$5,300,833	\$246,893	
Marketable securities (Note 6)	18,084,246	-	
Accounts receivable (Note 4)	278,970	200,752	
Accounts receivable – officers (Note 16)	15,229	35,278	
Due from related parties (Note 16)	37,225	8,130	
Contributions receivable (Note 5)	-	3,209	
Investment tax credit receivable	86,532	275,383	
Prepaid expenses and other	110,025	13,853	
Total current assets	23,913,060	783,498	
Property and equipment (Note 7)	1,527,944	1,449,622	
Patents (Note 8)	218,859	218,199	
Licenses (Note 8)	23,750	26,875	
Deferred offering costs (Note 9)	· -	937,589	
Other assets	86,842	29,048	
Total assets	\$25,770,455	\$3,444,831	
Liabilities and stockholders' equity (deficit) Current liabilities: Accounts payable and accrued liabilities (Note 10) Notes payable to shareholders (Note 11) Due to related parties (Note 16) Current portion of long-term debt (Note 12) Total current liabilities	\$ 756,906 - 2,668 89,974 849,548	\$ 1,818,954 2,138,619 39,369 116,044 4,112,986	
Long-term debt (Note 12)	2,937,221	3,012,777	
Commitments and Contingencies (Note 15) Stockholders' equity (deficit) (Note 13): Convertible preferred stock, \$0.01 par value, 40,000,000 shares authorized; nil (2005 – 13,309,607) shares outstanding Common stock, \$.001 par value, 100,000,000 shares authorized; 49,797,333 (2005 – 21,311,634) shares outstanding Additional paid-in capital Accumulated other comprehensive loss Accumulated deficit Total stockholders' equity (deficit)	49,797 63,585,762 (488,078) (41,163,795) 21,983,686	21,312 29,801,420 (531,008) (33,105,752) (3,680,932)	
Total stockholders equity (deficit)	21,703,000	(3,000,932)	
Total liabilities and stockholders' equity (deficit)	\$ 25,770,455	\$ 3,444,831	

# Aqua Bounty Technologies, Inc. Consolidated Statements of Operations

	Year Ended 2006	December 31 2005
Revenues and grants:		
Product sales	\$225,769	\$777,354
Research and development grants	416,912	543,219
	642,681	1,320,573
Costs and expenses:		
Cost of goods	89,766	480,966
Sales & marketing	401,249	78,047
Research and development	3,535,255	2,809,434
General & administrative	4,532,576	3,025,191
	8,558,846	6,460,670
Operating loss	(7,916,165)	(5,140,097)
Interest expense, net	(141,878)	(2,357,471)
Net loss	\$(8,058,043)	\$(7,497,568)
Basic and diluted net loss per share	\$(0.19)	\$(0.60)
Weighted average number of common shares – basic and diluted	43,542,334	12,485,677

Aqua Bounty Technologies Inc.
Consolidated Statements of Changes in Stockholders' Equity (Deficit)
Years Ended December 31, 2005 and 2006

	Preferred Stock Issued and Outstanding	Par Value	Common Stock Issued and Outstanding	Par Value	Additional Paid-in Capital	Accumulated Other Comprehensive Loss	Accumulated Deficit	Total
Balance at December 31, 2004	13,309,607	\$133,096	12,442,248	\$12,442	\$23,127,537	(\$463,177)	(\$25,608,184)	(\$2,798,286)
Net loss							(7,497,568)	(7,497,568)
Foreign currency translation						(67,831)		(67,831)
Total comprehensive loss								(7,565,398)
Exercise of warrants for common stock			156,472	156	122,218			122,374
Exercise of options for common stock			80,000	80	6,420			6,500
Exercise of warrants for common stock-cashless			5,535,059	5,535	(5,535)			-
Exercise of options for common stock-cashless			205,000	205	(205)			-
Conversion of notes payable into common stock			2,892,855	2,893	2,259,553			2,262,446
Issuance and extension of warrants					905,190			905,190
Beneficial conversion feature on convertible notes payable					905,190			905,190
Warrants issued for consulting services					110,589			110,589
Issuance of options					2,370,463			2,370,463
Balance at December 31, 2005	13,309,607	133,096	21,311,634	21,312	29,801,420	(531,008)	(33,105,752)	(3,680,932)
Net loss							(8,058,043)	(8,058,043)
Foreign currency translation						36,987		36,987
Unrealized gains on marketable securities						5,943		5,943
Total comprehensive loss								(8,015,113)
Conversion of preferred stock to common	(13,309,607)	(133,096)	13,309,607	13,310	119,786			-
Exercise of warrants for common stock			983,593	984	768,265			769,249
Exercise of options for common stock			195,545	195	13,160			13,355
Issuance of common stock for conversion of preferred stock			125,000	125	(125)			-
Issuance of warrants					639,712			639,712
Conversion of notes payable into common stock			1,173,048	1,173	2,367,699			2,368,872
Issuance of common stock for compensation			6,196	6	15,876			15,882
Issuance of common stock at initial public offering			12,692,710	12,692	32,491,363			32,504,055
Initial public offering costs					(5,053,361)			(5,053,361)
Issuance of options					2,421,967			2,421,967
Balance at December 31, 2006	-	\$ -	49,797,333	\$49,797	\$63,585,762	(\$488,078)	(\$41,163,795)	\$21,983,686

# Aqua Bounty Technologies, Inc. Consolidated Statements of Cash Flows

	Year ended D 2006	December 31 2005
Operating activities		
Net loss	(8,058,043)	(7,497,568)
Adjustment to reconcile net loss to net cash used in		
operating activities:		
Depreciation and amortization	243,641	200,662
Stock-based compensation	2,437,849	2,370,463
Warrants issued for service	-	110,589
Accretion of secured promissory notes	33,411	2,055,460
Interest on conversion of notes payable	1,041,029	-
Amortization of premium on marketable securities	(208,075)	-
Unrealized gains on marketable securities	(5,943)	-
Changes in operating assets and liabilities:		(1 (2 2 1 1)
Accounts receivable	(78,218)	(163,214)
Accounts receivable – officers	20,049	(21,087)
Due from related parties	(29,095)	(1,722)
Contributions receivable	3,209	90,689
Investment tax credit receivable	188,851	(141,614)
Prepaid expenses and other	(96,172)	160
Accounts payable and accrued liabilities  Due to related parties	(1,025,234)	1,093,117 (1,238)
Due to related parties	(36,708)	(1,236)
Net cash used in operating activities	(5,569,449)	(1,905,303)
Investing activities		
Purchases of equipment	(247,825)	(21,591)
Purchases of marketable securities	(29,120,228)	-
Maturities of marketable securities	11,250,000	_
Payment of patent costs	(77,294)	(58,169)
Payment of license fees	-	(15,000)
Other	(57,794)	(4,855)
Net cash used in investing activities	(18,253,141)	(99,615)
Financing activities		
Payment of long-term debt	(115,370)	(140,082)
Proceeds from notes payable to stockholders	36,000	1,005,029
Proceeds from issuance of convertible promissory notes	-	2,100,453
Payment of convertible promissory notes	(417,000)	(50,000)
Payment of stockholders loans	(500,000)	-
Payment of initial public offering costs	(3,476,060)	(937,589)
Proceeds from issuance of common stock	32,504,055	-
Proceeds from exercise of stock options and warrants	782,604	128,875
Net cash provided by financing activities	28,814,229	2,106,686
Effect of exchange rate changes on cash and cash equivalents	62,301	(23,160)
Net increase in cash and cash equivalents	5,053,940	78,608
Cash and cash equivalents at beginning of year	246,893	168,285
Cash and cash equivalents at end of year	5,300,833	246,893

# Aqua Bounty Technologies, Inc. Consolidated Statements of Cash Flows (continued)

	Year ended December 31		
	2006	2005	
Supplemental cash flow information			
Non-cash financing and investing activities  Conversion of notes payable to common stock	\$2,368,872	\$2,262,446	

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#### 1. Nature of Business and Organization

#### **Nature of Business**

Aqua Bounty Technologies, Inc. (the "Parent") was incorporated in December 1991 in the state of Delaware for the purpose of conducting research and development of the commercial viability of a group of proteins commonly known as antifreeze proteins (AFPs). In 1996, the Parent obtained the exclusive licensing rights for a gene construct (transgene) used to create a breed of farm-raised salmon that are expected to exhibit growth rates substantially faster than natural growth rates.

Aqua Bounty Canada, Inc. (the "Canadian Subsidiary") was incorporated in January 1994 in Canada for the purpose of establishing a commercial biotechnology laboratory to produce antifreeze proteins and to conduct research and development programs related to the commercialization of cryopreservatives and the antifreeze gene construct.

Aqua Bounty Pacific, Inc., (the "U.S. Subsidiary") was incorporated in September 2002 in the state of California for the purpose of developing products for the shrimp aquaculture industry, including therapeutics, vaccines and genetically improved brood stock. In late 2004, the U.S. Subsidiary commenced sales of the Company's first commercial product which is designed to increase the growth rate and disease resistance of shrimp. In October 2006, the U.S. Subsidiary was merged into the Parent and ceased to operate as a separate legal entity.

#### **Initial Public Offering**

In March 2006, the Company completed an initial public offering ("IPO" or "Offering") on the Alternative Investment Market ("AIM") of the London Stock Exchange ("LSE"). In connection with the IPO, the Company sold 12,692,710 shares of common stock at a price of \$2.56 (1.48 GBP (Great British Pounds)) which generated gross proceeds of \$32,504,055. Costs incurred in connection with the IPO totaled approximately \$4,413,649.

#### **Development Stage Entity**

Prior to 2006, the Company considered itself a development stage entity in accordance with Statement of Financial Accounting Standards ("SFAS") No. 7, Accounting and Reporting by Development Stage Enterprises. Attributes associated with development stage entities include a lack of revenues and a need to allocate significant resources to raising capital to sustain operations. The Company commenced sales of its first product in 2004 and has subsequently expanded the markets into which that product is sold and increased the number of sales and marketing personnel. In addition, the completion of its IPO in March 2006 means that the Company will no longer be required to allocate a significant portion of its resources to raising capital. Based on the foregoing factors, the Company has determined that it is no longer a development stage entity.

The consolidated financial statements include the accounts of Aqua Bounty Technologies, Inc. and its wholly owned subsidiary, Aqua Bounty Canada, Inc. The entities are collectively referred to herein as the "Company". All inter-company transactions and accounts have been eliminated upon consolidation.

## 2. Summary of Significant Accounting Policies

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# **Comprehensive Income (Loss)**

The Company follows SFAS No. 130, *Reporting Comprehensive Income*, which establishes standards for reporting and displaying comprehensive income (loss) and its components as part of its full set of financial statements. Comprehensive income (loss) consists of net income (loss) and other comprehensive income (loss). Other comprehensive income (loss) includes foreign currency translation adjustments and unrealized gains and losses on available-for-sale securities.

#### Reclassifications

Certain prior year amounts have been reclassified to conform with the current year presentation.

#### Foreign Currency Translation

The functional currency of the Company is the US Dollar. The functional currency of the Canadian Subsidiary is the Canadian Dollar. In accordance with SFAS No. 52, *Foreign Currency Translation*, the balance sheet accounts of the Canadian Subsidiary are translated at the exchange rates in effect at the balance sheet date. The income statement accounts are translated at the average rate for the year. Net translation gains or losses are adjusted directly to a separate component of other comprehensive income (loss) within stockholders' equity (deficit). Foreign currency transaction gains and losses are included in the determination of net loss and were insignificant in each of the two years ended December 31, 2006 and 2005.

# Cash Equivalents and Available-for-Sale Securities

Cash equivalents and short-term marketable securities primarily consist of money market funds, asset-backed securities, corporate obligations, and U.S. government agency obligations. The Company considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents. Cash equivalents, which consist primarily of money market funds, are stated at cost, which approximates market value

The Company accounts for its short-term marketable securities in accordance with SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities* (SFAS 115). The Company determines the appropriate classification of marketable securities at the time of purchase and reevaluates such designation at each balance sheet date. All of the Company's marketable securities at December 31, 2006 and 2005 have been classified as "available-for-sale." Available-for-sale securities are reported at fair value, with the unrealized gains and losses reported in accumulated other comprehensive income (loss), which is a separate component of stockholders' equity. The fair value of these securities is based on quoted market prices.

The cost of available-for-sale securities is adjusted for the amortization of premiums and the accretion of discounts to maturity. Realized gains and losses, and declines in value, if any, that are determined to be other-than-temporary on available-for-sale securities are reported in interest and investment income. The cost of securities sold is based on the specific identification method. Interest and dividends on securities classified as available-for-sale are included in interest income. Unrealized gains and losses on securities classified as available-for-sale are included in comprehensive income.

#### **Investment Tax Credit Receivable**

The Scientific Research and Experimental Development ("SRED") program is a Canadian federal tax incentive program designed to encourage Canadian businesses to conduct research and development in Canada. Under the SRED program, the Canadian Subsidiary is eligible to receive a refundable tax credit in an amount equal to fifteen percent (15%) of qualified research and development expenditures. The Company records an investment tax credit receivable as qualified costs are incurred and recognizes the credit as a reduction in the amount of the expenditures to which it relates.

#### **Inventories**

Inventories are stated at the lower of cost (determined on a first-in, first-out basis) or market value. Management regularly reviews inventory balances and evaluates whether product obsolescence or lack of market demand require an adjustment to net realizable value. The Company does not believe its inventory is subject to rapid technological change or obsolescence. However, the actual utilization of existing inventory may differ from the Company's estimates.

# **Intangible Assets**

Patent costs consist primarily of legal and filing fees incurred to file patents on proprietary technology developed by the Company. Patent costs are amortized on a straight-line basis over twenty years beginning with the issue date of the applicable patent.

Licensing fees are capitalized and expensed over the term of the licensing agreement.

#### **Property and Equipment**

Property, equipment and leasehold improvements are carried at cost, except for those owned by the Canadian Subsidiary which records such assets net of any Canadian government grants received. Depreciation for the Canadian Subsidiary is computed using the straight-line method over the estimated useful lives of the assets

for buildings & leasehold improvements and the declining balance method for all other assets. The estimated useful lives and percentages for declining balance utilized are as follows:

Building 25 years
Laboratory equipment 30 percent
Office furniture and equipment 20 percent

Leasehold improvements 3 years or the term of the lease, if shorter

Vehicle 30 percent

Depreciation for all other property and equipment is computed using the straight-line method over the estimated useful lives of the assets. The estimated useful lives utilized are as follows:

Laboratory equipment 5 years Office furniture and equipment 5 years

#### **Impairment of Long-lived Assets**

The Company tests long-lived assets (which includes property and equipment, intangibles and other assets) for impairment whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable. Indicators of potential impairment include damage or obsolescence; plans to discontinue use or restructure; and poor financial performance compared with original plans. If indicators of impairment are present, a long-lived asset is tested for recoverability by comparing the carrying amount of the asset to the related estimated undiscounted future cash flows expected to be derived from the asset. If the expected cash flows are less than the carrying amount of a long-lived asset, then the long-lived asset is considered to be impaired and the carrying amount of the asset is written down to its fair value, based on the related estimated discounted future cash flows.

#### **Revenue Recognition**

The Company records revenue from the sale of product upon shipment. Research and development grant revenue primarily consists of funding received from U.S. and Canadian government agencies under which the Company conducts research and development activities. The Company records revenue from these funding agreements when it incurs reimbursable costs or otherwise meets the conditions under which it becomes eligible to receive the funding.

#### **Income Taxes**

The Company uses the liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recorded for the expected future tax consequences of temporary differences between the financial reporting and income tax bases of assets and liabilities, and are measured using the enacted tax rates and laws that are expected to be in effect when the differences reverse. A valuation allowance is established to reduce net deferred tax assets to the amount expected to be realized.

#### **Net Loss Per Share**

Basic and diluted net loss per share available to common stockholders has been calculated by dividing net loss by the weighted average number of common shares outstanding during the period. Basic net loss is based solely on the number of common shares outstanding during the period. Fully diluted net loss per share includes the number of shares of common stock issuable upon conversion of preferred stock and convertible debt, and the exercise of warrants and options with an exercise price less than the fair value of the common stock. Since the Company is reporting a net loss for all periods presented, all potential common shares are considered anti-dilutive and are excluded from the calculation of diluted net loss per common share.

# **Stock-Based Compensation**

On January 1, 2006, the Company adopted SFAS No. 123 (revised 2004), *Share-Based Payment* ("SFAS 123(R)"), which requires the measurement and recognition, based on estimated fair values, of all share-based payment awards, including stock options, made to employees and directors. SFAS 123(R) supersedes the Company's previous accounting under Accounting Principles Board ("APB") Opinion No. 25, *Accounting for Stock Issued to Employees* ("APB 25"), which was utilized for all periods prior to January 1, 2006.

The Company adopted SFAS 123(R) using the modified prospective transition method, which requires the application of the accounting standard as of January 1, 2006, the first day of the Company's 2006 fiscal year. The Company's consolidated financial statements for the year ended December 31, 2006 reflect the impact of SFAS 123(R). In accordance with the modified prospective transition method, the consolidated financial statements for prior periods have not been restated to include the impact of SFAS 123(R).

SFAS 123(R) requires that the fair value of share-based payment awards be estimated on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service period in the Company's statement of operations. Prior to the adoption of SFAS 123(R), the Company accounted for stock-based awards to employees and directors using the intrinsic value method in accordance with APB No. 25. Under the intrinsic value method, no stock-based compensation expense was recognized for stock options grants if the exercise price of the stock options granted to employees and directors equaled the fair market value of the underlying stock at the date of grant. If the exercise price of options granted was less than the fair value of the underlying stock on the date of grant, the Company recognized the difference as compensation expense over the vesting term.

The Company used the Black-Scholes option-pricing model ("Black Scholes") as its method of valuation under SFAS 123(R) in 2006. This fair value is then amortized on a straight-line basis over the requisite service period which is generally the vesting period. Black Scholes was also previously used for pro-forma disclosures required under SFAS 123 for periods prior to 2006.

Non-employee stock-based compensation is accounted for in accordance with SFAS 123(R) and Emerging Issues Task Force 96-18, *Accounting for Equity Instruments that are Issued to Other than Employees for Acquiring or in Conjunction with Selling, Goods or Services*. In such cases, the Black-Scholes pricing model is used to determine the fair value of warrants or options awarded to non-employees with the fair value of such issuances expensed over the period of service.

#### **Beneficial Conversion Feature**

The Company has, at certain times, issued preferred stock and debt instruments that were convertible into common stock. Certain of such transactions have included the issuance of warrants to purchase shares of common stock. In such instances, the proceeds received are allocated to the securities issued in the transaction on a fair value basis. Warrants issued in 2005 in connection with equity and debt financings were valued utilizing the Black Scholes pricing model with the following assumptions:

	2005
Volatility	80%
Risk-free interest rate	4.06%
Expected dividend yield	0%
Expected lives (in years)	7

The amount ascribed to the warrants is recognized as additional paid in capital. The allocation of a portion of the proceeds to the warrants results in the preferred stock or notes being convertible into common stock at an effective price per share which is less than the per share fair value of the common stock on the date of issuance. This discounted amount represents an incremental yield, commonly referred to as a "beneficial conversion feature"

A beneficial conversion feature associated with preferred stock is recognized as a return to the preferred stockholders, and is recognized immediately if there is no redemption date for the preferred stock and the preferred stock is immediately convertible, or over the period of conversion through the redemption date, if applicable. A beneficial conversion feature associated with notes or other debt instruments is recognized as a decrease in the value of the debt and an increase in additional paid in capital. The value of the beneficial conversion feature, along with the fair value ascribed to the warrants issued in connection with a debt financing, are recognized as interest expense ratably through the maturity date of the debt instrument.

#### **Segment Information**

SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*, establishes standards for the manner in which companies report information about operating segments in their financial statements. The Company makes operating decisions based upon the performance of the enterprise as a whole and utilizes the consolidated financial statements for decision-making purposes. The Company operates in one business segment which focuses on providing biotechnology based products to the aquaculture industry.

#### **Recent Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board ("FASB") issued SFAS No. 157, *Fair Value Measurements*. SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 is effective for fiscal years beginning after November 15, 2007. The Company is evaluating the potential impact of the implementation of SFAS 157 on its financial position and results of operations.

In June 2006, FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109* (the "Interpretation"). The Interpretation clarifies the accounting for

uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, "Accounting for Income Taxes." The Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Interpretation is effective for fiscal years beginning after December 15, 2006. The Company has not completed its evaluation of the Interpretation, but it does not currently believe that it will have a material impact on its results of operations or financial position.

#### 3. Risks and Uncertainties

The Company is subject to risks and uncertainties common in the biotechnology and acquaculture industries. Such risks and uncertainties include, but are not limited to: (i) results from current and planned product development studies and trials, (ii) decisions made by the FDA or similar regulatory bodies in other countries with respect to approval and commercial sale of any of the Company's proposed products, (iii) the commercial acceptance of any products approved for sale and the Company's ability to manufacture, distribute and sell for a profit any products approved for sale, (iv) the Company's ability to obtain the necessary patents and proprietary rights to effectively protect its technologies, and (v) the outcome of any collaborations or alliances entered into by the Company.

#### **Concentration of Credit Risk**

Financial instruments that subject the Company to a concentration of credit risk consist of cash and cash equivalents, marketable securities and accounts receivable. The risk with respect to cash and cash equivalents and marketable securities is minimized by maintaining deposits and securities at federally insured institutions. The risk with respect to accounts receivable is minimized by the creditworthiness of the Company's customers and the Company's credit and collection policies. The Company performs periodic credit evaluations of its customers' financial condition and generally does not require collateral.

#### **Financial Instruments**

The carrying amounts of the Company's financial instruments, which include cash and cash equivalents, accounts receivable, accounts payable, accrued liabilities, notes payable to shareholders and certain long term debt approximate their fair values as of December 31, 2006. As further described in Note 12, the Company's debt obligations to Technology Partnerships Canada is repayable in the form of royalties on the sale of certain products and the obligation terminates on June 30, 2014 even if the debt has not been fully repaid as of that date. Based on these terms,, the fair value of the Company's long term debt due to Technology Partnerships Canada is not determinable. The fair value of marketable securities is based on quoted market prices.

# **Foreign Sales**

The Company presently sells therapeutic and diagnostic products to the aquaculture industry. Substantially all of the Company's product revenues are derived from sales to foreign customers, principally in South America. All of these sales transactions are denominated in the United States dollar to mitigate any foreign currency exchange risks. However, the Company is not able to predict the effect of political, geographical and other related risks upon future operating results.

#### 4. Accounts Receivable

Accounts receivable amounts are net of allowances for doubtful accounts which totaled \$22,335 (2005-\$22,010).

#### 5. Contributions Receivable

The Canadian Subsidiary has periodically received funding commitments from various Canadian local, regional and federal government agencies (Note 12).

The Company was awarded a grant from the National Institute of Science and Technology ("NIST"), a federal agency of the United States, in September 2003. The grant was made under NIST's Advanced Technology Program which provides funding to support the development of early-stage, innovative technologies. The scope of work and budget incorporated into the award covers a three year period with the total amount of federal funding targeted at \$528,417, \$600,867, and \$550,716 for the twelve month contract periods ending September 30, 2004, 2005 and 2006 respectively. The Company is required to contribute in direct costs a total of \$149,167, \$169,619, and \$155,462 during the same periods, respectively. During 2006 and 2005, the Company recognized \$416,912 (2005 - \$459,873), of which nil (2005 - \$3,209) was recorded as contributions receivable at year end.

#### 6. Marketable Securities

The following is a summary of marketable securities at December 31, 2006:

		200	V6	
		Gross	Gross	
		Unrealized	Unrealized	<b>Estimated</b>
	Cost	Gains	Losses	Fair Value
Corporate bonds due in 365 days or les	s \$14,833,706	\$6,073	(\$272) \$	514,839,507
Corporate bonds due in 90 days or less	1,595,325	-	-	1,595,325
Asset backed securities due in one year	r or less 1,745,958	142	-	1,746,100
Guaranteed investment contract	1,498,639	-	-	1,498,639
Total marketable securities	\$19,673,628	\$6,215	(\$272)	\$19,679,571
Marketable securities included				
in cash and cash equivalents	1,595,325	-	-	1,595,325
Marketable securities \$	18,078,303 \$6,21	5 (\$27	72) \$18,084	,246
Marketable securities included in cash and cash equivalents	1,595,325	<u>-</u>	-	1,595,325

Interest income of \$991,848 (2005 - nil), unrealized gains of \$6,215 (2005 - nil), unrealized losses of \$272 (2005 - nil) were recognized during the year. The unrealized gains on investments in corporate bonds and asset-backed securities at December 31, 2006 were generated from 16 and two securities, respectively. The unrealized loss on investments in corporate bonds was generated from one security. There were no realized gains and losses from the sale of marketable securities during the years ended December 31, 2006 and 2005.

#### 7. Property and Equipment

Major classifications of property and equipment are summarized as follows:

	Decem	ber 31
	2006	2005
Land	\$ 87,416	\$ 87,032
Building	1,271,088	1,265,041
Laboratory equipment	1,318,808	1,199,478
Office furniture and equipment	434,573	330,051
Leasehold improvements	163,335	133,172
Vehicle	9,536	9,494
	\$ 3,284,756	\$ 3,024,268
Less accumulated depreciation	1,756,812	1,574,646
-	\$ 1.527.944	\$ 1.449.622

#### 8. Patents and Licenses

The Company has capitalized a total of \$422,059 related to patents. Amortization expense for 2006 was \$76,634 (2005 - \$48,928). Estimated amortization expense for each of the next five years is \$28,783 per year. Accumulated amortization at December 31, 2006 was \$203,200 (2005 - \$126,566).

The Company has capitalized a total of \$45,000 related to licenses. Amortization expense for 2006 was \$3,125 (2005 - \$2,842). Estimated amortization expense for each of the next five years is \$3,125 per year. Accumulated amortization at December 31, 2006 was \$21,250 (2005 - \$18,125).

## 9. Deferred Offering Costs

The Company incurred certain direct costs, principally fees billed by professional service providers, totaling \$3,476,060 in 2006 (2005 - \$937,589) prior to completion of the IPO. Following completion of the IPO, the total deferred offering costs of \$4,413,649 were recognized as a direct offset to gross proceeds raised from the IPO. In addition, the Company issued 507,708 warrants to one of the placement agents associated with the IPO. The warrants are exercisable at \$2.56 (1.48 GBP) per share of common stock and expire in March 2011. The fair value of these warrants were recognized as an offering cost of the IPO.

#### 10. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities include the following at December 31, 2006 and 2005:

	December 31			
	2006 2005			2005
Accounts payable	\$	344,376	\$	847,938
Accrued payroll including vacation		110,384		101,904
Accrued interest		-		77,679
Accrued research and development costs		74,343		25,000
Accrued professional fees		227,803		177,477
Accrued IPO related costs		-		588,956
	\$	756,906	\$	1,818,954

#### 11. Notes Payable to Shareholders

Prior to completing its IPO in March 2006, the Company consistently secured debt financing from shareholders to support its operations. These notes generally had extended maturity dates ranging between one and two years from the date of issuance. All outstanding notes payable to shareholders were either converted into shares of common stock or repaid prior to or following completion of the Company's IPO in March 2006.

#### **Bank Notes**

In March 2003, five shareholders of the Company each obtained a \$100,000 line of credit with Citizens Bank (the "Bank") and allowed the Company to use the proceeds totaling \$500,000 (the "Bank Notes"). The Bank Notes incurred interest at the prime rate and were payable upon demand if the shareholders receive such a request from the Bank. The Company entered into an agreement with the Bank under which the monthly interest on the Bank Notes was paid by the Company. However, the Company had no legal obligation to the Bank to repay the Bank Notes, and there was no formal agreement between the Company and the shareholders until November 2005 when the Company entered into a promissory note agreement with each shareholder. The promissory note agreement between the Company and the shareholders was also due on demand. In connection with the transaction, the Company issued 200,000 warrants to each of the five shareholders. These warrants were exercisable at \$0.78 and had a seven year term. Based on their relative fair values, \$268,519 and \$231,481 of the net proceeds were allocated to the warrants and Bank Notes, respectively. The Company recognized interest expense of \$9,715 (2005 – \$31,385), in connection with the monthly interest incurred on the Bank Notes. The Company repaid the principal amount of \$500,000 in April 2006 following the completion of its IPO.

#### **Trust Convertible Note**

In September 2004, the Company entered into a Convertible Note agreement with the Grantor Retained Annuity Trust (the "Trust Note") under which it borrowed \$100,000. The Trust Note had a maturity date of June 30, 2005 and incurred interest at 6% through maturity, increasing to 18% if the Trust Note was not repaid on or before maturity. The Trust Note was convertible into shares of the Company's Common Stock at a conversion price of \$0.78. In connection with the issuance of the Trust Note, the Company issued warrants to purchase 100,000 shares of the Company's Common Stock exercisable at a price of \$0.78 for a seven year term. The net proceeds were allocated to the warrants and the Trust Note based on their relative fair values, and a beneficial conversion feature of \$36,709 was recognized. The initial carrying value of the Trust Note of \$26,582 was accreted ratably through its maturity date and totaled \$100,000 at December 31, 2005. The Company recorded interest expense of \$54,722 in 2005, of which \$42,505 was a non-cash charge associated with accretion and \$12,217 related to the coupon on the Note. The Company repaid the principal amount of \$100,000 plus accrued interest thereon of \$19,033 in April 2006 following completion of its IPO.

## **Bridge Loan**

During the period December 2004 to October 2005, the Company entered into Promissory Note Agreements (the "Notes") with certain of its shareholders under which it borrowed a total of \$2,475,454. The Notes were convertible into common stock at a conversion price of \$0.78. The Notes had original maturity terms ranging

between two months and one year, and accrued interest at rates ranging between 8% and 12%. In connection with the issuance of the Notes, the holders received one or two warrants to purchase a share of common stock for each dollar loaned to the Company resulting in the issuance of 3,264,854 warrants. The warrants are exercisable at \$0.78 for a seven year term. The net proceeds were allocated to the Notes and warrants based on their relative fair values and a beneficial conversion feature of \$1,042,848 was recognized. The initial carrying value of the Notes was accreted ratably through their maturity date. In 2005, the Company recorded interest expense of \$2,195,434, of which \$2,012,955 was a non-cash charge associated with accretion of the Notes and \$182,479 related to the coupon on the Notes. In 2005, certain of the Notes outstanding, totaling \$2,108,453 in principal amount plus accrued interest of \$181,580 were converted into 2,892,858 shares of common stock. In 2005, the Company repaid certain Notes in the principal amount of \$50,000 plus accrued interest thereon. In 2006, the Company repaid the remaining Notes in the principal amount of \$317,000 plus \$39,629 of accrued interest thereon.

During the period from October 2005 through January 2006, certain notes (the "IPO Notes") were issued for a total of \$1,041,029. If an IPO was completed prior to March 30, 2006, the IPO Notes were non-interest bearing, and the principal amount was convertible into common stock at a conversion price equal to 50% of the price that common shares were sold for in the IPO. In March 2006, following completion of its IPO, the Company issued 806,316 shares of common stock resulting from the conversion of the IPO Notes into common stock. The Company recognized non-cash interest expense of \$1,041,029 which represented the fair value of the discount realized in connection with the conversion.

#### **NANAF Notes**

In February 2004, The North American Nutrition and Agribusiness Fund ("NANAF") agreed to convert an 8% Promissory Note dated May 25, 2001 into shares of Series C-1 Preferred Stock. The entire principal amount of \$300,000 plus accrued interest totaling \$64,000 was converted into 465,426 shares of Series C-1 Preferred Stock.

In November 2004, the Company entered into a Convertible Secured Note and Security Agreement (the "Secured Note") with NANAF under which it borrowed \$250,000. NANAF held the right to (i) convert the Secured Note into shares of the Company's Series C-1 or Series D Preferred Stock at a conversion price of \$0.78 for each share or (ii) convert the Secured Note into shares of any other equity securities issued by the Company in a future financing at a price equal to 90% of the price of the securities issued in the future financing. The Company granted NANAF a continuing lien and security in all of the Company's right, title and interest in and to all of its tangible and intangible property, including its intellectual property.

The Secured Note initially incurred interest at 8% compounded monthly and had a stated maturity date of December 31, 2004. In January 2006, the Company agreed to adjust the interest rate to 12% and to make the adjustment retroactively to July 2005. In March 2006, the Company issued 366,732 shares of common stock resulting from the conversion of the Secured Note plus accrued interest into common stock in connection with completion of the IPO.

#### 12. Long-Term Debt

The current terms and conditions of long term debt outstanding at December 31, 2006 and 2005 are as follows:

	Decem	ber 31
	2006	2005
EPEI loan in the amount of C\$400,000, bearing interest at 8.353%, and repaid during the year.  EPEI loan in the amount of C\$300,000, bearing interest at 7.50% (2005 –	\$-	\$ 28,587
7.25%) and being repaid in monthly installments of principal and interest of C\$3,543, with the outstanding balance due in August 2008. EPEI loan in the amount of C\$300,000, bearing interest at 7.25 % (2005 – 7.143%) and being repaid in monthly installments of principal and	210,208	229,176
interest of C\$2,072, and maturing in November 2009.	56,411	72,763
ACOA loan in the amount of C\$151,382, non-interest bearing provided all payments are made as due, payable in quarterly installments of C\$7,569 beginning August 2003 through May 2008.	39,121	64,916
ACOA loan in the amount of C\$250,000, non-interest bearing provided all payments are made as due, payable in monthly installments of	·	·
C\$2,315 beginning January 2005 through December 2013.  TPC funding in the total amount of C\$2,964,900 repayable in the form of royalties on revenues generated from the sale of transgenic-based growth enhanced fin-fish commercial products in an amount equal to 5.2% of gross sales, provided that such royalties are payable until the earlier of (i) June 30, 2014 or (ii) until cumulative royalties of C\$5.75	167,490	190,583
million have been paid.	2,553,965	2,542,796
	\$3,027,195	\$3,128,821
Less current portion	89,974	116,044
	\$2,937,221	\$3,012,777

Future maturities of long-term debt are as follows:

	Amount
2007	\$ 89,974
2008	244,522
2009	43,032
2010	23,930
2011	23,930
Thereafter	2,601,807
	\$3,027,195

# **Enterprise PEI**

Enterprise PEI ("EPEI") is a Provincial government agency which provides funding to promote the growth and development of companies within the province of Prince Edward Island. In June 1996, the Canadian Subsidiary secured an initial EPEI loan commitment in the amount of 400,000 Canadian dollars (C\$). In July 1998, the Canadian Subsidiary received an additional EPEI loan commitment in the amount of C\$300,000. In August 2003, the Canadian Subsidiary secured a third EPEI loan in the amount of C\$300,000 but did not

borrow any funds under this loan until 2004. The Canadian Subsidiary has used the proceeds of the third loan to expand a fish hatchery and purchase related equipment necessary to operate the hatchery.

Each term loan is collateralized by a demand note executed by the Canadian Subsidiary. In addition, the loans collectively provide additional collateralization including fixed or floating liens on substantially all of the Company's assets, including land, building and fixtures, accounts receivable and inventory, as well as an assignment of fire insurance.

# **Atlantic Canada Opportunities Agency**

The Atlantic Canada Opportunities Agency ("ACOA") is a Canadian government agency which provides funding to support the development of businesses and to promote employment in the Atlantic region of Canada. The Company has used the proceeds from these loans to expand a fish hatchery and purchase related equipment necessary to operate the hatchery.

# **Technology Partnership Canada**

Technology Partnership Canada ("TPC") is a Canadian government agency which provides funding to promote economic growth and create jobs in Canada. In November 1999, TPC agreed to provide funding up to C\$2,964,900 to support the Canadian Subsidiary's efforts to develop commercial applications of its transgenic growth enhanced fin-fish technology. Funding under the TPC funding agreement was completed in 2003. The balance owing to TPC includes \$2,553,965 which is currently presented as being repayable after 2011. This amount is repayable to TPC in the form of royalties on revenues generated from the sale of transgenic-based growth enhanced fin-fish commercial products. Such amounts will be repayable earlier if such product sales commence prior to 2011. In addition, the Company will have no further repayment obligations after June 30, 2014 even if the total amount of \$2,553,965 has not been repaid as of such date.

#### 13. Stockholders' Equity (Deficit)

The Company is presently authorized to issue up to 140 million shares of stock, of which 40 million is authorized as preferred stock and 100 million as common stock.

#### **Convertible Preferred Stock**

In 2004, the Company raised \$1,793,834 in gross proceeds from the issuance of 2,293,672 shares of Series D Convertible Preferred Stock ("Series D Preferred Stock"). In connection with the issuances, the Company issued warrants to the investors for the purchase of 3,090,139 shares of common stock at an exercise price of \$0.78 per share. The warrants expire seven years from date of issuance. The net proceeds were allocated to the warrants and the Series D Preferred Stock based on their relative fair values, and a beneficial conversion feature of \$697,427 was recognized. The amount of the beneficial conversion feature has been immediately accreted and recognized as a deemed dividend as the preferred stock is not subject to redemption and is immediately convertible into common stock.

In February 2004, The North American Nutrition and Agribusiness Fund ("NANAF") agreed to convert an 8% Promissory Note dated May 25, 2001 into shares of Series C-1 Preferred Stock ("Series C Stock"). The entire

principal amount of \$300,000 plus accrued interest totaling \$64,000 was converted into 465,426 shares of Series C Stock, following which NANAF held a total of 3,022,698 shares of Series C Stock. NANAF was the sole holder of the Series C Stock and was not required to convert the Series C Stock into Common Stock unless the Company completed an IPO at a per share price of at least \$4.00 per share. In addition, NANAF held certain rights of first refusal regarding the issuance of new securities by the Company as well as rights of co-sale. In January 2006, the parties entered into an Exchange Agreement under which NANAF agreed to convert its Secured Note (Note 11) and Series C Stock if the Company completed an IPO on AIM that generated gross proceeds of at least \$10 million. NANAF also agreed to relinquish its rights of first refusal and co-sale. In return, the Company agreed to issue 125,000 shares of Common Stock to NANAF. The Company determined that the value of the consideration given to NANAF equaled the value of the consideration received from NANAF, and accordingly, no income or expense was recognized in connection with the Exchange Agreement. In March 2006, the Series C Stock was converted into 3,022,698 shares of common stock in connection with the IPO.

Shares outstanding as of December 31, 2005 were 1,933,337 for Series A, 3,079,431 Series B, 3,022,698 for Series C, and 5,274,141 for Series D. In connection with the completion of its IPO, the Company issued 13,309,607 shares of common stock as a result of the cashless conversion on a one for one basis of 13,309,607 shares of the Preferred Stock then outstanding.

#### Common Stock

The holders of the common shares are entitled to one vote for each share held at all meetings of stockholders. Dividends and distribution of assets of the Company in the event of liquidation are subject to the preferential rights of any outstanding preferred shares.

#### **Recent Issuances**

In 2005, the Company issued 2,892,855 shares of common stock in connection with the conversion of Secured Convertible Promissory Notes then outstanding, totaling \$2,158,453 in principal amount and \$153,993 of accrued interest. The principal and accrued interest was converted at a price of \$0.78 per share of common stock.

In 2005, the Company received proceeds of \$122,374 in connection with the exercise of warrants to purchase 156,472 shares of common stock.

In 2005, the Company received proceeds of \$6,500 in connection with the exercise of options to purchase 80,000 shares of common stock.

In 2005, the Company issued 5,535,059 shares of common stock in connection with the cashless exercise of warrants to purchase 11,070,115 shares of common stock.

In 2005, the Company issued 205,000 shares of common stock in connection with the cashless exercise of options to purchase 410,000 shares of common stock.

In 2006, the Company received proceeds of \$769,249 in connection with the exercise of warrants to purchase 983,593 shares of common stock.

In 2006, the Company received proceeds of \$13,355 in connection with the exercise of options to purchase 195,545 shares of common stock.

On March 20, 2006, the Company completed its IPO on the AIM Market of the LSE. In connection with the IPO, the Company sold 12,692,710 shares of common stock at a price of \$2.56 (1.48 GBP) which generated gross proceeds of \$32,504,055 (18,785,214 GBP). Costs incurred in connection with the IPO totaled \$4,413,649, resulting in net proceeds to the Company of \$28,090,406.

In 2006, the Company issued 6,196 shares of common stock as part of the compensation package for the Chairman of the Board of Directors. The Company recorded a charge of \$15,882 in connection with the issuance.

In 2006, the Company issued 366,732 shares of common stock in connection with the conversion of Secured Notes then outstanding, totaling \$250,000 in principal amount and \$36,814 of accrued interest. The principal and accrued interest was converted into common stock at a conversion price of \$0.78.

In 2006, the Company issued 806,316 shares of common stock in connection with the conversion of Secured Convertible Promissory Notes then outstanding, totaling \$1,041,029. The principal amount was converted into common stock at a conversion price that was equal to 50% of the price that common shares were sold for in the IPO.

In 2006, the Company issued 13,309,607 shares of common stock in connection with the cashless conversion of all shares of Preferred Stock then outstanding on a one for one basis.

#### Warrants

The following table summarizes information about the number of warrants outstanding:

	Number of	Weighted-Average
	Warrants	<b>Exercise Price</b>
Outstanding at December 31, 2004	11,024,252	\$0.78
Issued	3,049,428	0.77
Exercised	(11,226,587)	0.78
Cancelled / Expired	(29,181)	0.99
Outstanding at December 31, 2005	2,817,912	\$0.76
Issued	507,708	2.56
Exercised	(983,593)	0.78
Cancelled / Expired		
Outstanding at December 31, 2006	2,342,027	\$1.15

At December 31, 2006, warrants outstanding and information regarding their exercise price and expiration were as follows:

Warrants	<b>Exercise Price</b>	Expiration
Outstanding	Per Share	Date
115,000	\$0.78	2009
349,659	\$0.78	2010
1,040,940	\$1.65	2011
836,428	\$0.72	2012
2,342,027	\$1.15	

#### **Recent Issuances**

In 2005, the Company issued a total of 2,889,854 warrants in connection with the issuance of certain notes payable to shareholders (Note 11). The Company also issued 159,574 warrants in connection with a financial advisory agreement, of which 89,248 were exercisable at \$0.20 and 70,326 were exercisable at \$0.78. The Company recorded a non-cash charge of \$40,789 in connection with the issuance of the 89,248 warrants issued.

In 2005, 11,070,115 warrants were exercised on a one-for-two cashless basis resulting in the issuance of 5,535,059 shares of common stock.

In 2005, the Company received proceeds of \$122,374 in connection with the exercise of warrants to purchase 156,472 shares of common stock.

In 2006, upon the completion of its IPO, the Company issued 507,708 warrants to one of the placement agents associated with the IPO (Note 9).

In 2006, the Company received proceeds of \$769,249 in connection with the exercise of warrants to purchase 983,593 shares of common stock.

#### **Stock Options**

Unless otherwise indicated, options issued to employees, members of the Board of Directors, and non-employees are fully vested upon issuance and are exercisable for a term of seven years from the date of issuance.

In 1998, the Company established a stock option plan ("the Plan"). The Plan provides for the issuance of incentive stock options to employees of the Company and nonqualified stock options and awards of restricted and direct stock purchases to directors, officers, employees and consultants of the Company. At December 31, 2006, the Company has reserved 5,038,728 shares of common stock for the exercise of options.

The following table summarizes stock-based compensation costs recognized in the Company's consolidated statement of operations for the year ended December 31, 2006 and 2005:

Year ending December 31	2006	2005	
Research and development	\$987,546	\$630,000	
General and administrative	1,450,304	1,673,431	
Total	\$2,437,850	\$2,370,463	

The following table illustrates the effect on net loss and net loss per share if the Company had applied the fair value recognition provisions of SFAS 123(R) to stock-based employee compensation in prior years:

	2005
Net loss attributable to common shareholders, as reported	\$(7,497,568)
Add: Stock based employee compensation expense recognized	2,370,463
Deduct: Total stock-based employee compensation expense	
determined under fair value methods for all awards	(2,587,863)
Pro-forma net loss attributable to common shareholders	\$(7,782,168)
Basic and diluted net loss attributable to	
common shareholders per share, as reported	\$(0.60)
Pro-forma basic and diluted net loss attributable to	
common shareholders per share	\$(0.62)

The fair market values of stock options granted to employees, Board of Directors and non-employees during 2006 and 2005 were measured on the date of grant using the Black-Scholes option-pricing model, with the following weighted average assumptions:

Year ending December 31	2006	2005
Expected volatility	50%	80%
Risk free interest rate	4.7%	4.00 - 4.06%
Expected dividend yield	0%	0%
Expected lives (in years)	3.5-4.0	5 to 7

The risk free interest rate is estimated using U.S. Treasury bond interest rates for a period that is commensurate with the expected term of the awards. The expected dividend yield is zero because the Company has never paid a dividend and does not expect to do so for the foreseeable future. The expected life was based on a number of factors including vesting provisions, exercise price relative to market price, and expected volatility. The Company believes that all groups of employees demonstrate similar exercise and post-vesting termination behavior, and therefore, does not stratify employees into multiple groups. The expected volatility was estimated using a combination of the Company's historical price volatility since its IPO and the average historical volatility of comparable public companies with an expected term consistent with that of the Company.

As part of the requirements of SFAS 123(R), the Company is required to estimate potential forfeitures of stock grants and adjust compensation cost accordingly. The estimate of forfeitures will be adjusted over the requisite service period to the extent that actual forfeitures differ over from such estimates. Changes in estimated forfeitures will be recognized through a cumulative adjustment in the period of change and will also impact the amount of stock compensation expense to be recognized in future periods.

## **Employee & Board of Directors Options:**

The Company's option activity under the Plan is summarized as follows:

	Number of Options	Weighted-Average Exercise Price
Outstanding at December 31, 2004	875,268	\$0.42
Issued	3,895,000	0.21
Exercised	(490,000)	0.26
Expired	(10,268)	0.20
Outstanding at December 31, 2005	4,270,000	\$0.25
Issued	975,546	0.26
Exercised	(195,545)	0.20
Expired	(105,000)	0.43
Outstanding at December 31, 2006	4,945,001	\$0.25
Exercisable at December 31, 2006	4,759,001	\$0.20

The following table summarizes information about options outstanding and exercisable at December 31, 2006:

Exercise Prices	Number of Options Outstanding	Weighted-Average Remaining Estimated Life (in years)	Weighted-Average Price of Outstanding And Exercisable	Number of Options Exercisable
\$0.01	849,546	3.1	\$0.01	849,546
\$0.20	3,779,455	5.3	\$0.20	3,689,455
\$1.00	220,000	1.7	\$1.00	220,000
\$2.50	96,000	3.8	\$2.50	-
- -	4,945,001	· _	\$0.20	4,759,001

#### **Recent Issuances**

During 2006 and 2005, the Company granted options to purchase 975,546 and 3,895,000 shares of common stock, respectively, to certain executive officers and directors. A total of 879,546 and 3,895,000 of the options granted in 2006 and 2005 respectively have an exercise price less than the fair value of the Company's common stock on the date of issuance and accordingly, The Company recognized non-cash stock-based compensation charges of \$2,323,767 and \$2,303,263 in connection with those grants in 2006 and 2005.

In 2006, the Company received proceeds of \$13,355 in connection with the exercise of options to purchase 195,545 shares of common stock. In 2005, a total of 410,000 options were exercised on a one-for-two cashless basis resulting in the issuance of 205,000 shares of common stock. The Company received proceeds in 2005 of \$6,500 in connection with the exercise of options to purchase 80,000 shares of common stock.

In March 2006, commensurate with the completion of its IPO, the Company entered into an agreement with its Chief Executive Officer and its Chief Scientific Officer. Under the terms of the agreement, each officer agreed to exchange their options to purchase 1,800 shares of its U.S. Subsidiary at an exercise price of \$0.20 per share for options to purchase 387,273 shares of the Company at an exercise price of \$0.01 per share. In addition, the Company issued 75,000 options at an exercise price of \$0.01 pursuant to an employment agreement. The Company recorded non-cash stock-based compensation charges of \$1,975,092 related to the issuance to its Chief Executive Officer and its Chief Scientific Officer and \$191,250 related to the issuance under the employment agreement.

In 2006, prior to the completion of its IPO, the Company granted 30,000 options at an exercise price of \$0.20 and recorded a non-cash stock-based compensation charge of \$18,600 related to the issuance. In June 2006, the Company issued 96,000 options at an exercise price of \$2.50 under the terms of its service agreement with non-executive directors. The Company recognized a non-cash stock-based compensation charge of \$52,800 in 2006 for these options which vest over a one year period

### **Non-Employee Options:**

The Company's option activity is summarized as follows:

	Number of	Weighted-Average
	<b>Options</b>	<b>Exercise Price</b>
Outstanding at December 31, 2004	112,919	\$0.37
Granted	120,000	0.20
Outstanding at December 31, 2005	232,919	\$0.28
Granted	170,000	0.20
Outstanding at December 31, 2006	402,919	\$0.25
Exercisable at December 31, 2006	402,919	\$0.25

The following table summarizes information about options outstanding and exercisable at December 31, 2006:

Exercise Prices	Number of Options Outstanding	Weighted- Average Remaining Estimated Life (in years)	Weighted- Average Price of Outstanding And Exercisable	Number of Options Exercisable
\$0.20	370,000	4.2	\$0.20	370,000
\$0.78	32,919	2.9	\$0.78	32,919
	402,919		\$0.25	402,919

#### **Recent Issuances**

Prior to the completion of its IPO, an officer of the Company provided services as a consultant. Under the terms of the agreement with the Company, the officer was granted 170,000 options in 2006 exercisable at \$0.20. In 2005, the Company granted 120,000 options at an exercise price of \$0.20 under the same agreement. The Company recorded non-cash charges of \$98,200 (2005 - \$67,200).

## 14. Income Taxes

As of December 31, 2006, the Company has net domestic operating loss carryforwards of approximately \$18,300,000 to offset future federal taxable income and federal research and development tax credit carryforwards of approximately \$15,000 to offset future federal taxable income, which expires at various times through the year 2026. The future utilization of the net operating loss and tax credit carryforwards, however, may be subject to limitations based on the change in stock ownership rules of Internal Revenue Code Sections 382 and 383. The Company also has foreign net operating loss carryforwards in the amount of approximately \$7,038,716 and foreign investment tax credits of approximately \$2,223,347 at December 31,

2006, which expire through 2013 and 2016, respectively. Since the Company has incurred only losses from inception and there is uncertainty related to the ultimate use of the loss carryforwards and tax credits, a valuation allowance has been recognized to offset the Company's deferred tax assets.

Significant components of the Company's deferred tax assets and liabilities are as follows:

	2006	2005
Deferred tax assets:		
Net operating loss carryforwards	\$9,633,322	\$8,180,146
Federal research and development tax credit carryforwards	2,419,752	2,729,368
Fixed assets	136,859	45,070
Accounts receivable and other	147,849	147,629
Stock options	1,946,472	977,685
Accrued royalties	24,000	20,000
Accrued vacation	23,545	-
Capital loss carryforward	58,481	-
Intangible assets	10,930	-
Total deferred tax assets	14,401,210	12,099,898
Valuation allowance	(14,382,688)	(12,065,920)
Net deferred tax assets	18,522	33,978
Deferred tax liabilities:		
Intangible assets	-	(15,456)
Other accruals	(18,522)	(18,522)
Net deferred taxes	\$ -	\$ -

The valuation allowance increased by \$2,316,768 during 2006, due primarily to the change in net domestic operating loss carryforwards.

# 15. Commitments and Contingencies

The Company recognizes and discloses commitments when it enters into executed contractual obligations with other parties. The Company accrues contingent liabilities when it is probable that future expenditures will be made and such expenditures can be reasonably estimated.

#### **Purchase Commitments**

In January, 2007 the Company entered into a non-cancelable purchase commitment for certain inventory materials. Under the terms of this agreement, the Company is required to purchase \$2.3 million of material in each of 2007 and 2008. The Company is dependent on the supplier of this material as it does not presently have any other sources from which it can obtain the material. The Company's ability to service its customers would be impaired if it was unable to secure the material from this supplier. This material is a principal component of the product which represented 34% and 59% of the Company's sales for the years ended December 31, 2006 and 2005 respectively.

#### **Lease Commitments**

The Company leases office space and laboratory space under non-cancelable operating leases. Future minimum commitments under its operating leases for the next three years and thereafter are as follows:

Twelve months ended	
December 31	Amount
2007	\$188,355
2008	186,855
2009	186,855
	\$562,065

Total rent expense under non-cancelable operating leases was \$138,737 (2005 - \$118,912).

# **License Agreements**

The Company has entered into license agreements with HSC Research and Development, L.P. and Genesis Group, Inc. and Research Corporation Technologies, Inc.

The license agreement with HSC Research and Development, L.P. and Genesis Group, Inc. relates to the Company's transgenic fish program. Under this agreement, the Company is required to make an annual royalty payment of \$25,000, and royalty payments equal to five percent of any gross revenues generated from products that utilize the technology covered under the license agreement. No royalty payments have been made to date.

The license agreement with Research Corporation Technologies, Inc. relates to the use of certain technology. Under this agreement, the Company is required to make an annual royalty payment of \$10,000, and royalty payments equal to two to five percent of net sales of medical or industrial products generated from the utilization of the technology covered under the license agreement. No royalty payments have been made to date.

#### **Royalty Obligations**

The Company is obligated to pay royalties to TPC in an amount equal to 5.2% of gross sales generated from the sale of any growth enhanced transgenic-based fin-fish commercial products in an amount equal to 5.2% of gross sales. Such royalties are payable until the earlier of (i) June 30, 2014 or (ii) until cumulative royalties of C\$5.75 million have been paid. No royalty payments have been made to date.

#### **16. Related Party Transactions**

#### **Shareholders**

The Company's notes payable to shareholders are described in Note 11.

#### **Officers & Employees**

As at December 31, 2006 the Company is owed \$15,229 (2005 - \$35,278) from an officer of the Company. The December 31, 2006 balance has no formal terms of repayment and is non-interest bearing. \$20,000 of the amount due at December 31, 2005, which incurred interest at 4%, was repaid in 2006.

In March 2005, the Company borrowed \$10,000 from an employee of the Company. The loan was non-interest bearing. The amount was repaid in the current year.

In October 2004, the Company borrowed \$28,000 from an officer of the Company. Interest at an annual rate of 8% totaled \$577 (2005 - \$2,240). The principal amount plus accrued interest was repaid in the current year.

#### **Related Companies**

In 2000, the Company entered into a shared services agreement with A/F Protein, Inc., a related entity. A/F Protein, Inc. and the Company have certain members of the Board of Directors as well as certain shareholders in common. In 2006, pursuant to the agreement, shared services income was \$31,329 (2005 - \$25,808) which is offset to the applicable expense in general and administrative expenses in the consolidated statements of operations. As at December 31, 2006 the amount due from A/F Protein Inc. in relation to the shared service charges was \$37,225 (2005 - \$8,130).

In 2005, the Company borrowed \$80,000 from A/F Protein, Inc. The loan was non-interest bearing and was repaid during 2005. At December 31, 2006 the Company owed a balance of \$2,668 (2005 - \$1,369) to A/F Protein, Inc. related to Canadian government tax credit payments. There are no formal terms of repayment and the amount is non-interest bearing.

#### 17. Segment Information

#### Geographic information

The following table displays revenue from product sales and long-lived assets by geographic area:

	Reve	Revenue(1)		d Assets(2)
	2006	2005	2006	2005
US and Puerto Rico	\$2,688	\$40,367	\$459,447	\$298,212
Canada	4,874	-	1,397,948	1,425,532
Mexico	147,563	724,649	_	-
Ecuador	63,857	-	-	-
Chile	2,370	10,154	-	-
Other	4,417	2,184	-	-
	\$225,769	\$777,354	\$1,857,395	\$1,723,744
Mexico Ecuador Chile	147,563 63,857 2,370 4,417	10,154 2,184	- - -	, ,

(1) Revenue consists of product sales and is attributed to countries based on the location of the customer.

(2) Consists of property and equipment, intangible and other assets, net of accumulated depreciation and amortization. Property and equipment are attributed to countries based on their physical location and intangible and other assets are attributed to countries based on ownership rights.